

UNIVERSITAS INDONESIA

**FACULTY OF ECONOMICS AND BUSINESS** 

**DEPARTMENT OF ACCOUNTING** 

UNDERGRADUATE PROGRAM

# SYLLABUS BISNIS GLOBAL (GLOBAL BUSINESS) (ECAU609104) EVEN SEMESTER 2019-2020

No.	Lecturers	E-mail Address
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Subject Code	ECAU609104
Subject Title	Global Business
Credit Value	2
Year	4
Pre-requisite/	Indonesian Economics
Co-requisite/	Strategy and Organization Performance Management
Exclusion	
Role and Purposes	The course contributes to the achievement of Bachelor of Economics in Accounting learning goals by providing students an opportunity to have adequate knowledge of global society (LG2) and enabling students to apply technical competence in accounting related field (LG5). It also contributes in enabling students to be critical thinkers (LG3) and to possess some traits of professional skills (LG6)

Subject Learning	Upon completion of the subject, student will be able to:					
Outcomes	a) demonstrate an adequate understanding of the major issues in global societ					
	<ol> <li>Describe the environment (national differences) in which an organization operates, including the main economic, legal, political, social, technical, international, and cultural forces.</li> <li>Able to identify the features of globalization, including the role of multinationals, e-commerce, and emerging markets.</li> </ol>					
	<ul> <li>b) prepare and analyze information for managerial decision making:</li> <li>1. Analyze aspects of the global environment that affect international trade and finance</li> </ul>					
	<ul> <li>c) Students are expected to be able to argue and draw conclusion on an issue based on supportive evidence</li> <li>1. able to identify problems (case situations)</li> </ul>					

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- 2. able to analyze problems (cases)
- 3. Able to demonstrate to justify an argument or solution with supporting evidence/relevant references
- 4. able to recommend alternative solutions/decisions/bottom line evaluations

### d) display interpersonal skills

- 1. Display cooperation and teamwork when working towards team goals
- 2. Present ideas and influence others to provide support and commitment

#### e) display personal skills

1. Demonstrate commitment to lifelong learning

#### f) display organizational skills

1. Review own works and that of others to determine whether it complies with class' quality standards

WEEK	TOPICS	LO	READINGS				
1	INTRODUCTION TO COURSES		HWU Ch 1				
	Globalization     Globalization of Markets		G 2010				
	Globalization of Firms (Multinational		G 2011				
	Companies)  • Globalization in the Era of Trump		G 2017				
II	GLOBAL TRADE AND INVESTMENT ENVIRONMENT	b1, d,e,g	HWU Ch 5 -				
	<ul><li>International Trade Theory</li><li>Case: China Export: Unstoppable Competitor?</li></ul>						
III	GLOBAL TRADE AND INVESTMENT ENVIRONMENT	b1, d,e,g	HWU Ch 5 -				
	<ul> <li>International Trade Theory</li> <li>Case: Huawei and The U.S China Trade War</li> </ul>						
IV	GLOBAL TRADE AND INVESTMENT ENVIRONMENT	b1, d,e,g	HWU Ch 7				
	<ul> <li>Foreign Direct Investment</li> <li>Case: Indonesia: Attracting Foreign Investment</li> </ul>						
	11	I INTRODUCTION TO COURSES  Globalization Globalization of Markets Globalization of Firms (Multinational Companies) Globalization in the Era of Trump  II GLOBAL TRADE AND INVESTMENT ENVIRONMENT  International Trade Theory Case: China Export: Unstoppable Competitor?  III GLOBAL TRADE AND INVESTMENT ENVIRONMENT  International Trade Theory Case: Huawei and The U.S China Trade War  IV GLOBAL TRADE AND INVESTMENT ENVIRONMENT  Foreign Direct Investment Foreign Direct Investment Case: Indonesia: Attracting Foreign	I INTRODUCTION TO COURSES  • Globalization • Globalization of Markets • Globalization of Firms (Multinational Companies) • Globalization in the Era of Trump  II GLOBAL TRADE AND INVESTMENT ENVIRONMENT • International Trade Theory • Case: China Export: Unstoppable Competitor?  III GLOBAL TRADE AND INVESTMENT ENVIRONMENT • International Trade Theory • Case: Huawei and The U.S China Trade War  IV GLOBAL TRADE AND INVESTMENT ENVIRONMENT • Foreign Direct Investment • Foreign Direct Investment • Case: Indonesia: Attracting Foreign				



V	GLOBAL MONETARY SYSTEMS	b1, d,e,g	HWU Ch 9 -
	<ul> <li>Foreign Exchange Market</li> <li>Global Capital Market</li> <li>Case: Bajaj Auto Limited: Trouble with the Argentine Peso</li> </ul>		
VI	NATIONAL & INSTITUTIONAL DIFFERENCES  • Case: Wal-Mart Lobbying in India?	a1, d,e,g	HWU Ch 2 - 3
VII	GLOBAL STRATEGIES - MANAGING DIFFERENCES  • Case: Netflix: International Expansion	a1, d,e,g	G 2007
VIII	<ul> <li>EMERGING MARKETS</li> <li>Case: Multistrada Agro International: Non Market Strategy in Indonesia</li> </ul>	a2, d,e,g	КР
IX	<ul> <li>WINNING IN EMERGING MARKETS</li> <li>Emerging Giants from Fast-Growing Emerging Market</li> <li>Case: Tata Ace</li> </ul>	a2, d,e,g	PK – Ch 5
X	<ul> <li>WINNING IN EMERGING MARKETS</li> <li>Globalization of Emerging Giants</li> <li>Case: TikTok's rise to global market</li> </ul>	a2 d,e,g	PK – Ch 6

Teaching/Learning Methodology This course will use case study approach of student-centered learning that provide students an opportunity to learn theoretical concepts in an applied setting. Therefore, all class activities will be discussing cases. Students are expected to prepare the case before class begin and participate in group and class discussion. Cases will be discussed in class by groups which are formed by Lectures. Groups are changed every week to give students to work with different group of people. Groups will discuss the cases based on questions given by Lectures and present the answers/results. Therefore, class activities will be groups discussion for about 1 hour, groups presentation 10 minutes for each group, and class discussion for 30 minutes. There will be peer assessment for individual and group contribution in discussion.

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Students are also required to submit a short weekly report about any topics beyond materials discussed in the class on their independent study. In this 2 SKS course, students are required to study independently 2 hours per week about any topics related to the course materials they are interested in.

Finally, students will take two exams, which is mid-term and final exam. Exam questions might be written in English, but students can answer them in Bahasa Indonesia

Assessment					
Method in					
Alignment with					
Intended Learning					
Outcomes					

	%	intended learning outcomes to be assessed						
Assessment	weight	a1	a2	b1	С	d	е	f
Group								
Group Case	12,5%	v	v	v	v			
Analysis								
_								
Group								
Participation in	12,5%	v	v	v	v			
Class Discussion	12,370							
Individual								
Individual								
Participation &								
Contribution in	15%					V		V
Group Discussion								
(peer assessment)								
Weekly Report –	10%						V	
Independent study	10%						V	
maependent study								
Mid-term exam	25%		100%					
(open book)								
Final exam (open	25%	40%		60%				
book)	2070	.0,0						
20010								

## Student Study Effort Expected

Class Contacts	
Lectures	7 Hours
Class Discussion	18 Hours
Other student study effort	
Preparation for case discussion	30 Hours
Independent study	30 Hours

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#### Reading List and References

Required Readings:

Hill, Charles W.L, Chou-Hou Wee and Krishna Udayasankar, *International Business*, 2<sup>nd</sup> Edition Mc Graw Hill. 2016 (HWU)

Ghemawat, Pankaj, The Globalization of Markets, *Globalization Note Series*, 2010 (G2010)

http://www.aacsb.edu/~/media/AACSB/Publications/CDs%20and%20DVDs/GLOBE/readings/globalization-of-markets.ashx

Ghemawat, Pankaj, The Globalization of Firms, *Globalization Note Series*, 2011 (G2011) can be accessed from:

http://www.ghemawat.com/management/files/AcademicResources/GlobalizationofFirms.pdf

Ghemawat, Pankaj, Globalization in the Age of Trump of Firms, 2017 (G2017) can be accessed from: https://hbr.org/2017/07/globalization-in-the-age-of-trump

Ghemawat, Pankaj, Managing Differences – The Central Challenge of Global Strategy, Harvard Business Review, 2007 (G2007)

Khanna, Tarun and Krisna Palepu, Emerging Markets: Look Before You Leap, *IESE Insight*, Second Quarter, 2013 (KP)

Palepu, Krisna and Tarun Khanna, Winning in Emerging Markets: A Roadmap for Strategy and Execution, *Harvard Business Publishing*, 2010, (PK)



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