

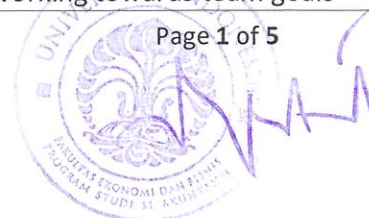


UNIVERSITAS INDONESIA  
FAKULTAS EKONOMI & BISNIS  
DEPARTEMEN AKUNTANSI

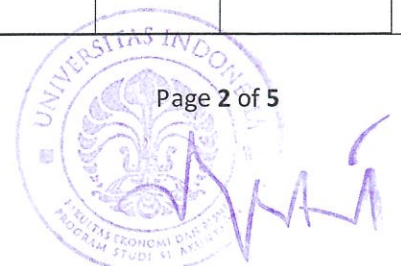
**SYLABUS**  
**STRATEGY & ORGANIZATION PERFORMANCE MANAGEMENT**  
**ECMU601048**

No.	Nama Pengajar	Alamat E-mail
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Subject Code	ECMU601048
Subject Title	Strategy and Organization Performance Management
Credit Value	3
Pre-requisite/ Co-requisite/ Exclusion	Financial Management Management Accounting Case Analysis for Accounting and Business
Role and Purposes	The course contributes to the achievement of Bachelor of Economics in Accounting learning goals by enabling students to be critical thinkers (LG6) students to apply technical competence in accounting related field (LG7), and to possess some traits of professional skills (LG8)
Subject Learning Outcomes	<p>Upon completion of the subject,</p> <p>Student will be able to prepare and analyze information for managerial decision making:</p> <ul style="list-style-type: none"><li>a) Able to analyze the external and internal factors that may influence the strategy of an organization.</li><li>b) Able to explain the processes that may be used to implement the strategy of an organization.</li></ul> <p>Students are expected to be able to argue and draw conclusion on an issue based on supportive evidence</p> <ul style="list-style-type: none"><li>c) able to identify problems (case situations)</li><li>d) able to analyze problems (cases)</li><li>e) Able to demonstrate to justify an argument or solution with supporting evidence/relevant references</li><li>f) able to recommend alternative solutions/decisions/bottom line evaluations</li></ul> <p>Students are expected to be able to display interpersonal skills</p> <ul style="list-style-type: none"><li>g) display cooperation and teamwork when working towards team goals</li></ul>

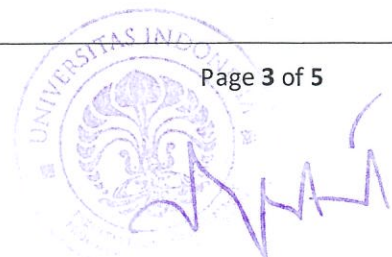


	<p>h) present ideas and influence others to provide support and commitment</p> <p>Students are expected to be able to display personal skills</p> <p>i) demonstrate commitment to lifelong learning</p> <p>Students are expected to be able to display Organizational skills</p> <p>j) review own works and that of others to determine whether it complies with class' quality standards</p>			
Subject Synopsis/ Indicative Syllabus	Week #	Topic	LO	Required Reading
	1	<b>Introduction</b> Strategic Management Overview  Active Lecturing		DD: Chp. 1 S1: Chp 2
	2	<b>Internal Assessment &amp; Competitive Advantage</b> Case: Spotify: Face the Music (update 2019) – Facing Increase Competition  Case-Based Learning	a, c, d, e, f, g, h, l, j	DD Chp 6 CIMA CGMA
	3	<b>External Assessment</b> Case: Smartphones Industry in 2013: Samsung's Dilemma  Case-Based Learning	a, c, d, e, f, g, h, l, j	DD: Chp. 7 CIMA CGMN
	4	<b>Strategy Generation, Selection &amp; Implementation</b> Case: Go-Jek in Indonesia: Seizing digital opportunities at the bottom of the pyramid  Case-Based Learning	a, c, d, e, f, g, h, l, j	DD: Chp. 8-9 CIMA, CGMA
	5	<b>Project Presentation</b> Internal Assessment  Project Based Learning	a, c, d, e, f, g, h, l, j	DD: Chp. 5, 6 CIMA CGMA
	6	<b>Project Presentation</b> External Assessment  Project Based Learning	a, c, d, e, f, g, h, l, j	DD: Chp. 7 CIMA, CGMA
	7	<b>Project Presentation</b> Strategy Analysis and Choice  Project Based Learning	a, c, d, e, f, g, h, l, j	DD: Chp. 8-9 CIMA, CGMA
	8	<b>Managing Organizational Tensions</b> Case: ATH Technologies: Making the Number  Case-Based Learning	b, c, d, e, f, g, h, l, j	S1: Chp 1 S2:Module 1
	9	<b>Levers of Control</b> Case: Automation Consulting Services  Case-Based Learning	b, c, d, e, f, g, h, l, j	S1: Chp 13 S2:Module 15





	10	<b>Strategy Map</b> Case: Domestic Auto Parts  Case-Based Learning	b, c, d, e, f, g, h, l, j	KN Chapter 3
	11	<b>Diagnostic Control Systems: Balanced Scorecard</b> Case: Boston Lyric Opera  Case-Based Learning	b, c, d, e, f, g, h, l, j	S1: Chp. 9 S2 Module 9
	12	<b>Strategic Uncertainties and Interactive Control Systems</b> Case: Nokia: The Inside Story of the Rise and Fall of a Technology Giant  Case-Based Learning	b, c, d, e, f, g, h, l, j	S1: Chp. 10 S2: Module 11
	13	<b>Strategic Risk</b> Case: Uber: Kalanick's Tumultuous Era  Case-Based Learning	b, c, d, e, f, g, h, l, j	S1: Chp. 11 S2: Module 13
	14	<b>Belief and Boundary Systems</b> Case: Infosys in India: Building a Software Giant in a Corrupt Environment  Case-Based Learning	b, c, d, e, f, g, h, l, j	S1: Chp. 12 S2: Module 14
Teaching/Learning Methodology	<p>This course will use case study approach of student centered learning that provide students an opportunity to learn theoretical concepts in an applied setting.</p> <p>On case-based learning, all class activities will be discussing cases. Students are expected to prepare the case before class begin and participate in group and class discussion. Cases will be discussed in class by groups which are formed by Lectures. Groups are changed every week to give students to work with different group of people. Groups will discuss the cases based on questions given by Lectures and prepare the answers/results, and there will be class discussion with some groups present the answer and other groups ask questions and give feedback. Therefore, class activities will be case briefing for 15 minutes, groups discussion for about 1 hour, groups presentation class discussion for about 1 hour, and case conclusion 15 minutes. There will be peer assessment for individual, group case analysis, and group contribution in class discussion</p> <p>On project-based learning, class will be divided into groups with 5-7 member. All groups are required to analyze the external and internal factors that may influence the strategy of selected Indonesian public companies using selected strategic analysis tools which are applicable and relevant. Based on the analysis, the groups are required to formulate and select strategy using some selected matrices. In order to have a good and convincing analysis, groups need to collect sufficient amount of data from company's annual reports and other publicly available information.</p>			



	<p>Students are also required to submit a short weekly report about any topics beyond materials discussed in the class on their independent study. In this 3 SKS course, students are required to study independently 3 hours per week about any topics related to the course materials they are interested in.</p> <p>Finally, students will take two exams, which is mid-term and final exam. Exam questions might be written in English, but students can answer them in Bahasa Indonesia</p>																																																																																																																																		
Assessment Method in Alignment with Intended Learning Outcomes	<table><tr><th rowspan="2">Assessment</th><th rowspan="2">% weight</th><th colspan="10">Intended Learning Outcomes to be assessed</th></tr><tr><th>a</th><th>b</th><th>c</th><th>d</th><th>e</th><th>f</th><th>g</th><th>h</th><th>i</th><th>j</th></tr><tr><td><b>Group</b></td><td><b>35%</b></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Group Case Analysis</td><td>10%</td><td></td><td></td><td>√</td><td>√</td><td>√</td><td>√</td><td></td><td></td><td></td><td></td></tr><tr><td>Group Participation in Class Discussion</td><td>10%</td><td></td><td></td><td>√</td><td>√</td><td>√</td><td>√</td><td></td><td></td><td></td><td></td></tr><tr><td>Group Project</td><td>15%</td><td>√</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td><b>Individual</b></td><td><b>60%</b></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Mid Exam</td><td>20 %</td><td>100%</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Final Exam</td><td>20 %</td><td></td><td>100%</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Weekly Report – Independent study</td><td>10%</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>√</td><td></td></tr><tr><td>Individual Contribution (peer assessment)</td><td>15%</td><td></td><td></td><td></td><td></td><td></td><td></td><td>√</td><td>√</td><td></td><td>√</td></tr></table>	Assessment	% weight	Intended Learning Outcomes to be assessed										a	b	c	d	e	f	g	h	i	j	<b>Group</b>	<b>35%</b>											Group Case Analysis	10%			√	√	√	√					Group Participation in Class Discussion	10%			√	√	√	√					Group Project	15%	√										<b>Individual</b>	<b>60%</b>											Mid Exam	20 %	100%										Final Exam	20 %		100%									Weekly Report – Independent study	10%									√		Individual Contribution (peer assessment)	15%							√	√		√
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	<ul style="list-style-type: none"> <li>• CIMA, 2007, Strategic Analysis Tools, Topic Gateway Series No. 34 (CIMA)</li> <li>• David, F.R. &amp; David F.R., 2017. Strategic management, concepts and cases, Pearson Prentice-Hall, 16th Ed. (DD)</li> <li>• Kaplan, Robert S., and Norton, David P., 2008, The Excecution Premium; Linking Strategy to Operations for Competitive Advantage, Harvard Business School Press (KN)</li> <li>• Simons, Robert, 2014, Performance Measurement and Control Systems for implementing strategy, Pearson Education Limited, first edition (S1)</li> </ul>
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